

**CONNERS**

Recruitment

**ASIA PACIFIC  
PROFESSIONAL SEARCH PARTNER**



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## WHO ARE WE?

Connors Consulting was founded in 2010 and has built a reputation as one of Asia's leading executive search firms.

Our consultants specialize in Banking, Insurance, Consumer, IT and Human Resources where we provide recruitment solutions to International corporate clients. Our assignments include executive search and permanent search.

From inception, we envision ourselves to be the bespoke banking and finance recruitment solutions provider, adding value to both our clients and candidates throughout the hiring process.

Whether we are performing contingency or retained search; providing pre-search consultancy or detailed market intelligence to our clients, we can provide our clients with the information they require, such as an up to date insight into market moves, team sizes and salary levels etc.

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## WHAT SECTOR DO WE FOCUS ON?

Our team focuses on Banking, Insurance, Consumer, Information Technology and Human Resources

Our specialties

- Retail & Private Banking and Corporate Banking
- Investment Banking, Fund house, brokerage firm and Private Equity
- Life & Non-Life Insurance
- Luxury Retailer, International Chain Store
- Information Technology Vendor, IT Solution Provider

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## WHY CONNERS RECRUITMENT?

### **Client centric**

Every recruitment firm would say they would try their best to serve their clients, but how many of them truly understand what that means? With Connors, from the very first day, our organizational structure is built upon this fundamental idea.

Each of our client is assigned with an account manager who would understand thoroughly on your organizational structure, culture, team matrix so that you can have a hassle-free search service. The account manager is then supported by a team of researchers and often collaborate with other consultants to source the most suitable candidates.

### **Hong Kong Based, Regional Reach, Global Search**

From our office in Hong Kong we are able to provide our clients with a full understanding of Asia-Pacific markets, excluding Japan. Our database covers not only local Hong Kong market, as the business and operations of our Fortune 500 clients are forever expanding, and the expertise of our target candidates are

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so sought after that we often present a shortlist of regional candidates and even top talents from Europe, Australia or North America depending on the assignments.

## **Seasoned consultants, Strong referral network**

At Connors we celebrate diversity as well as homogeneity, i.e. our consultants all come from a dynamic background, some of us are seasoned professionals from the industries, while the others are recruitment veterans who have recruited for different sectors. One thing in common though, that is we all have at least 10 years of recruitment experience under our belts and that we take pride in our focus in building long-term relationships with both clients and candidates. Almost all our current clients are repeat clients and candidates often come from personal referral. This is a strong testimonial in why we are successful in serving clients from all walks of life.

## **Connors Methodology**

Most of our assignments are niche technical assignments, and quite often senior or director level positions. Typical recruitment firms accumulate their database by

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traditional print or online advertising. This method does not work the magic for sourcing passive candidates. We rely on our own target search method, combined with innovation and creativity to search the most suitable candidates for our clients.

## **Off Limits**

We discuss with each of our clients on any restrictions that would affect unsuccessful outcome of all assignments.

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## HOW TO ENGAGE WITH US?

Talk to one of our specialists today on 852-3996-8090 or email us at [info@connersconsulting.com](mailto:info@connersconsulting.com). Our staff will give you a call back as soon as we receive your request.

